



COVID-19 BUSINESS SURVIVAL
PLANNING WORKBOOK

THE DELEGATION

BUSINESS NAME

FULL NAME

DEPARTMENT (OPTIONAL)

ACCOUNTABILITY



2.

IT'S TIME TO DELEGATE

**IDEAS ARE YESTERDAY.
EXECUTION IS TODAY.**

- JULIAN HALL

TEAMSHIP RULES

THE TEAM MUST UNANIMOUSLY AGREE THE RULE....AND IT MUST THEN BE SIGNED OFF BY THE LEADER. THEN EVERYONE MUST LIVE BY IT – THERE'S NO ARGUING AS EVERYONE AGREED IT.

– SIR CLIVE WOODWARD OBE
ENGLISH WORLD CUP WINNING COACH



Clive's teams live and die by a set of teamship rules. The leader (in this case, clive) presents an issue or challenge and then leaves the team to discuss it and come up with a solution and rule going forward.

The key is that the team must unanimously agree the rule....And it must then be signed off by the leader. Then everyone must live by it – there's no arguing as everyone agreed it.

As an example, it was recognised by team gb at the london olympics that health was a big issue – thousands of athletes living together in an olympic village leads to lots of illnesses and bugs spreading and, when hundredths of a second count in your event, you can't afford to have a cold. Therefore, sanitising gel dispensers were installed everywhere and the team came up with a rule that "you cannot walk past a sanitising hand-gel dispenser without using it". Clive had to walk past 5 between his office and the canteen....And had to use them all. The end result was that team gb didn't have one cold or bug during the whole oiympics.

Clive's teams have a book full of these rules and stick to them.

GOAL

1.

GOAL SUMMARY

DEPARTMENT

IDEA INITIATED BY

CHANGE BRINGERS

BENEFITS TO THE TEAM / BUSINESS / CLIENTELE

GOAL

START DATE

1.

TITLE

TARGET COMPLETION TIME

STEPS

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TEAMSHIP: DID THE DEPT. ALL AGREE TO THIS GOAL?

ACCOMPLISHED

GOAL

2.

GOAL SUMMARY

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BENEFITS TO THE TEAM / BUSINESS / CLIENTELE

GOAL

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3.

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GOAL

START DATE

8.

TITLE

TARGET COMPLETION TIME

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GOAL

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USE THIS PDF TO KEEP YOU ON TRACK AND ACCOUNTABLE.

HAVING A VISION FOR WHAT YOU WANT IS NOT ENOUGH.

VISION WITHOUT EXECUTION IS HALLUCINATION

